Abstract

Ideological fragmentation in news audiences has been studied by looking at either people’s media selections, or by observing the structural patterns of attention to news using network analysis. We argue that findings from these two approaches offer an incomplete picture on their own. This study bridges the gap between these paradigms to engage with the mixed evidence on audience fragmentation. Through multilevel conceptualization, we develop a framework for studying politically motivated news selection at three levels of analysis: the editorial slant of news organizations, the choices of individuals, and the mean ideology of others within the shared audience. In doing so, we revitalize the classic notion of ‘niche news’ to account for the actuary mechanisms of content filtering systems. Cluster analysis with survey data from the United States show three distinct-but-overlapping niches within the projection network. We do not find support for fragmentation along ideological lines. Instead, news consumption within a niche is reflected in competition and symbiosis among organizations. Results highlight the complex ecology of system-level factors on news selection.

*Keywords: audience fragmentation, network analysis, niche news, selective exposure, ideological news*

**Political Ideology in Projection Networks: Developing the ‘News Niche’ as Individual, Audience, and Organizational Effects on News Selection**

Politically motivated news consumption has received less attention in the academic literature due to the prominence of other topics such as incidental exposure and misinformation. However, the influence of partisan media remains strong in an environment that favors clicks and scrolls over local news or public service journalism. Legacy political press and television brands dominate Facebook (Nicholson, 2022), and cable still serves as a news source for many Americans (60%; Forman-Katz & Matsa, 2022), featuring ideologically slanted narratives during primetime coverage (Benkler et al., 2018). Partisan media play a central role in concerns about social fragmentation; it has been linked to sectarianism and the decline of democratic institutions (Finkel et al., 2020). Despite the plethora of work on audience fragmentation over the years, scholars have relied on paradigms that engage with different levels of analysis, and therefore crucial questions about partisan selectivity and audience fragmentation persist.

Two separate-but-related paradigms have dominated work in this area: (1) The selective exposure paradigm, which examines the individual psychology of media selection, and shows that partisans pay attention to attitude-consistent news while generally, but not exclusively avoiding other outlets (Garrett, 2009; Knobloch-Westerwick & Meng, 2009; Stroud, 2011; Jurkowitz et al., 2020; Flaxman et al., 2016); and (2) The network paradigm, which examines system-level patterns in audience dispersion—so-called ‘overlap’ or the audience-centric approach—which suggests that audiences are not as fragmented as assumed (Fletcher & Nielsen, 2017; Webster, 2011; Webster & Ksiazek, 2012). However, the audience-centric approach incorrectly equates structural fragmentation with ideological fragmentation, and thus it draws conclusions that sometimes contradict claims based on the study of individual media preferences. This study argues that we can better understand audience fragmentation by integrating these two approaches. We propose a holistic examination of more than one level analysis at a time (DeVito, 2017; Ohme & Mothes, 2020), and in doing so incorporate the individual, group, and organizational-level effects on partisan selectivity. By employing 'community detection' algorithms (Mukerjee, 2021; 2022) with multilevel analysis, we show how partisan media preferences form without structural fragmentation in news audiences. While media audiences often cluster around organizations with shared traits (Del Vicario et al., 2017; Schmidt et al., 2017), the role of political ideology in this process remains an open question since overlap studies omit partisan valence and editorial slant. This oversight represents a missed opportunity to build more accurate models that better reflect the role of ideology in projection networks.

To bridge the gap in the literature between these two traditions, this paper advances theory in this area by revisiting and elaborating upon an older concept—*the news niche*. The concept of a news niche isn’t novel—Stroud’s (2011) now classic *Niche News* examined selective exposure in the United States in the mid-2000s. But our approach also borrows from the audience-centric approach (Fletcher & Nielsen, 2017; Ksiazek, 2011), which looks at the shared audience for a given set of news organizations. We propose a novel framework that connects these related literatures, treating the news niche as a semi-structured 'ecology' influenced by competition and symbiosis among news outlets at the organizational level and shared traits among the audience. Using open-ended survey data (N = 1,444), we develop and test the impact of political ideology on news selection across different levels of analysis. Our exploratory implementation of network analysis in unique combination with multilevel regression results uncover the complex nature of media selection, where partisan news choices depend not only on one's own political ideology, but also on the ideology of others within the same news niche.

**Audience Overlap and Fragmentation**

*Audience overlap* or *duplication* is concerned with the tendency for the audience of one program to be ‘duplicated’ in another. This approach views news audiences as the interaction between system-level structures and individual preferences (Fletcher & Nielsen, 2017). Network analysis techniques that treat news organizations as nodes and the shared audience members as ‘edges’ in a projection network. Hence, scholarship in this area analyzes social and political division in the form of information silos created by the high-choice media environment (Prior, 2007). In contrast to selective exposure theory, which looks at personal motivations for media consumption (Knobloch-Westerwick & Meng, 2009), audience overlap studies are concerned with macro-level patterns of attention. The advantage of this method is that it enables researchers to observe the extent to which audiences are concentrated or dispersed.

This approach has uncovered several important conclusions. First, macro-level patterns of shared attention to news do not show ideological silos (Fletcher & Nielsen, 2017; Webster & Ksiazek, 2012). Citing both large-scale datasets of online linking behaviors and survey responses, there is considerable evidence of heterogeneous news consumption, resulting in a substantial degree of audience overlap across media channels. A second development clarifies these findings. Scholars have devised techniques for filtering the otherwise noisy data associated with larger sample sizes, revealing a core, ‘backbone’ structure of news audience attention (Majó-Vázquez et al., 2019; Mukerjee et al., 2018). The defining feature of the core network is a power law distribution, where a small set of legacy media organizations hold a majority share of the market, and the rest compete for small audience shares along the ‘long tail’ of the distribution. It follows that the number and scope of dominant organizations will vary from system to system, which implies that structural features of a media system—and not the ideologies of individuals alone—affect the degree of audience fragmentation (Fletcher & Nielsen, 2017).

**Network Position and Community Detection**

One limitation with the overlap approach is that scholars equate structural fragmentation and ideological fragmentation. This assumption represents a major oversight, as most studies that employ network analysis do not account for the editorial, ideological, or other possible organizational features that influence the valence of media content. To address this gap, recent studies have developed methods for accounting for a) the ideological valence of news organizations within the network and b) observing individuals’ position within that network. Positionality—otherwise defined as *attention centrality*, a person’s news selections relative to the center of the news attention network*—* is one factor that explains the overall ideological valence of one’s news habits (Barnidge et al., 2021). This methodological innovation centers on characterizing individuals according to their roles within a broad network, bridging the gap between audience-level and individual-level studies. In contrast to prevailing thinking that partisan news is ‘peripheral’ to an imagined ‘center’ of politically neutral media, findings from positionality studies show that media outlets at the center of the attention network also carry ideologically slanted content, which means that even people with a more ‘central’ positionality are exposed to a healthy dose of partisan news. For example, Fox News often amplifies radical right-wing talking points (Benkler et al., 2018) and their position as a dominant force in the market means that people are exposed to ideological content without self-isolating or traveling to the extreme edges of their information environment.

This study further extends work on positionality by connecting to emerging trends in community detection algorithms (Del Vicario et al., 2017; Mukerjee, 2021, 2022; Schmidt et al., 2017). The underlying assumption is that media outlets belonging to the same structural cluster reflect a ‘community’ in a generic sense that shares some characteristic distinct from the rest of the network. This phenomenon has been observed for online news in the United Kingdom, where people formed two groups based on patterns of attention to news about Brexit (Del Vicario et al., 2017) as well as on Facebook, as users tend to cluster into communities based on regular visits to a small subset of news outlets (Schmidt et al., 2017). However, only recently have scholars identified reliable clustering algorithms for news audience projection networks (Mukerjee, 2021). In addition, there is opportunity for theory building in this area, as scholars have moved beyond the observation of structure alone, and now argue for applying concepts of audience behavior to community detection. In India, for example, so-called ‘reading publics’ form based shared motivations, language, and identity (Mukerjee, 2022). This study applies this logic to the question of ideological fragmentation as it manifests at multiple levels of the news audience.

**Developing the News Niche as Multilevel Phenomena**

Findings from multiple national contexts find that across different media systems, only a small percentage of citizens are in an ideological filter bubble (Arguedes et al., 2022; Fletcher & Nielsen, 2017). However, it is premature to conclude that these results provide evidence against fragmentation; rather, it is possible that fragmentation occurs in other ways that align more closely with the networked relations among individuals and media organizations. Audiences are now displaced from traditional programing as media consumption is now facilitated by networked connections and algorithmic curation of content (Thorson & Wells, 2016). These systems have an ‘actuarial’ dimension in that one individual’s choices may affect the future selection of content for some similar individual (DeVito, 2017). This audience dynamic has important implications for audience fragmentation, as selective and curatorial processes may produce distinct audience segments, even if those segments do not manifest along political lines.

To account for these developments, and to address theoretical shortcomings with current approaches to audience fragmentation, we introduce an expanded application of the concept of the news niche. The idea of a news niche is not new. For example, Stroud (2011) conceptualized it as the product of individual-level tendencies toward partisan selective exposure and their interactions with the increasing competition and segmentation of media channels. Borrowing from this approach, we assume that a news niche is the outcome of market forces and people’s positionality within a media system. We also build on past uses of the concept by incorporating a sociotechnical dimension: News niches are constituted by social and algorithmic processes of content curation in online spaces. Thus, news niches arise not only from the relations between organizations and individuals, but also from the technological infrastructure of major news platforms, including search engines, aggregators, news apps, and social media sites.

This conceptualization of the news niche allows for an audience that is unified by a shared experience but is also fragmented by the qualitative patterns of attention to unique sets of news organizations. Niches can be characterized by a high degree of audience overlap (or shared attention) within and between each niche. That is, while audiences may not be entirely fragmented along ideological lines (Fletcher & Nielsen, 2017; Webster & Ksiazek, 2012), we should be able to identify segments within the overall attention network in which individuals and organizations are tied together via the general characteristics of the network composition. Those ties create media experiences shared by those within the same audience niche, and by default these experiences will be more similar relative to those outside of the niche. Thus, the current study takes as its starting point the question of whether audience niches of this nature exist, and, if they do, seeks to understand their role in creating slanted information environments.

**Individual Agency and Audience-Level Factors**

Two individual-level factors influencing news selection within a niche are political interest (2007) and media repertoires (Taneja et al, 2012). First, research on politically motivated news consumption and interest shows that people tend to choose news that aligns with their existing beliefs, influenced by the confirmation bias (Knobloch-Westerwick & Meng, 2009). Individuals don't necessarily avoid politically incongruent media (Garrett, 2009; Garrett & Stroud, 2014), a phenomenon known as non-avoidance. Consequently, people prefer content that reinforces their preexisting beliefs while also consuming some incongruent media due to factors like access or convenience. Second, scholars have also developed the concept of *media repertoires* to understand environmental factors and how individuals navigate them. When faced with information abundance, people may tailor their routines for different purposes (Taneja et al, 2012) or gravitate towards specific platforms. Thus, people have a good deal of agency when it comes to determining their own routine.

Regardless of individual preferences, systemic factors shape the ‘menu’ of available options, leading to clear patterns in media use. Technological developments have raised questions about the limits of individual agency over the news content people see. Many social media sites such as Facebook and news aggregators such as Google News or Apple News use algorithms to filter and curate news content to their users (DeVito, 2017; Joris et al., 2021; Thorson et al., 2019). Thus, we propose that while much attention has been given to how these algorithms personalize content for people, less attention has been paid to the role of *other people’s behavior* in informing their selection criteria. In fact, a person’s social connections are one of the top criteria for Facebook’s selection algorithm (DeVito, 2017; Thorson et al., 2019).

Accordingly, we argue that selection algorithms have an ‘actuarial’ dimension: The outcome (i.e., the selection of content) depends in part on the actions of other people who are similarly classified in terms of news preferences. For example, if a person selects a story from Fox News, and also selects a second story from Breitbart News, online platforms record this link and consider it not only for that user, but also for other users who subsequently select Fox News. The more people who co-select stories from these organizations, the stronger the link becomes over time, and the more likely a given user will be to receive a recommendation for Breitbart after having selected Fox. The selections of other individuals may shape the ideological valence of potential selections for others with similar news interests (Ohme & Mothes, 2020). Thus, the experience of any individual will be influenced by others who fit a similar behavioral profile.

**Organizational-Level Effects**

As we have shown, work on selective exposure reveals that audiences are not as ideologically fragmented as previously believe. Therefore, we argue that the within niche patterns of news selection reflect relationships of *competition and symbiosis* among organizations, where segments are not bifurcated according to left and right leanings, but rather a working balance is achieved within each news niche based on platform preferences and regular habits of program switching across the political spectrum. A shared medium creates a space for audiences to form, and organizations ‘compete’ with each other in the same niche as they cater to individuals with similar tastes and characteristics.

For example, Fox and MSNBC share the cable television space, and people often watch both programs when they channel surf the news (Shafer, 2022). In a similar vein, those who prefer the *New York Times* usually also read the *Washington Post*. Finally, Breitbart does not take viewers away from the larger right-leaning players like Fox News, but rather they draw from the audience and even add to it by directing individuals from the fringes of the media system to more central outlets (Berry & Sobieraj, 2013; Benkler et al., 2018). Thus, an equilibrium is achieved within a news niche, where organizations cater to audiences based on a range of factors, including platform preferences, socio-economic status, and geographic location. This thinking is in line with studies that show how people carve out cross-media repertoires that anchor them to a ‘nexus’ of platform and place (Schrøder, 2015).

**Utility of Concept: Fragmentation, Community Detection, and the News Niche**

Our conceptualization of the news niche has great utility for the study of audience fragmentation (Figure 1). We identify at least three advantages of the approach. First, it calls on scholars to examine multiple levels of analysis: network structures reveal macro-level patterns of news attention, smaller groups are observed via network clusters at the meso-level, and individual-level traits can be ‘positioned’ within those larger network structures. The current manuscript is the first to offer a conceptualization that simultaneously accounts for all three levels. Second, it allows researchers to identify characteristics of organizations and individuals who comprise a given niche. Third, it offers researchers the ability to describe and compare the differences between niches. These affordances give rise to a host of empirical questions about the nature of ideological news selection within and between audience niches.

For example, one might speculate that the news organizations that occupy the same audience space share a common ideology or editorial slant, or what we refer to as *organizational ideology*. On the other hand, an equally plausible conjecture is that two organizations occupy the same niche not because they are similar, but because they form symbiotic relationships to serve different needs of that audience segment. Thus, it is an open question whether organizations within niches are similar or different in terms of editorial valence. Likewise, it is not clear whether individuals within a niche differ in terms of the ideological slant of their news selections, which we refer to as *selection valence*. Individuals within a niche share a common experience with a subset of media organizations, but this shared experience may, or may not, be be defined by ideological homogeneity. Based on this logic, we have developed a set of three interrelated research questions.

RQ1: What news niches can be observed in the American attention network?

RQ2: Is variation in the editorial valence (organizational ideology) of news outlets greater within niches or between niches?

RQ3: Is variation in people’s selection valence greater within niches or between niches?

We have reviewed literature on the role of individual motivations and routines/habits, as well as the ways in which these individual-level factors interact with organizational-level market forces, and the sociotechnical structures of news curation in online spaces. With these ideas in mind, we can identify and analyze three distinct influences on an individual’s selection valence: (1) their own political ideology (i.e., *individual ideology*); (2) the average editorial valence of news organizations within an individual’s niche, which we refer to as *organizational ideology*; and (3) the average ideology of other people in the niche, which we refer to as *audience ideology*. The niche concept helps researchers to parse these effects by structuring relevant comparisons. Intuitively, an individual’s news selections are most affected by the organizations they pay attention to. However, we also propose that via actuary mechanisms, that audience members within their niche will also influence news selection:

H1: Individual ideology will be positively related to selection valence.

H2: Organizational ideology will be positively related to selection valence.

H3: Audience ideology will be positively related to selection valence.

Given the multilevel nature of the relationships under study (H1-H3), we propose exploratory research questions. If organizational and audience characteristics shape the range of choice—that is, they narrow the ‘menu’ options down from many to a more manageable subset—then it is plausible that individual ideology interacts with (moderates) these contextual factors. We can further take advantage of multilevel thinking by directly testing the interactions between individual and both meso- (audience) and macro- (organizational) levels.

RQ4: Does (a) organizational ideology or (b) audience ideology moderate the relationship between individual ideology and selection valence?

**Figure 1**

*Multilevel model illustrating news niche at various levels of analysis and empirical approach*



*Note.* Triangle represents sample sizes; individual levels = higher *n*; organizational level = lower *n*.

**Methods**

**Design and Data**

The study is based on a 17-wave, rolling cross-sectional survey administered in the United States (*N* = 1,965). Respondents were recruited by Qualtrics and completed the survey online between September 3 and November 1, 2020 (Incidence Rate = 100%; Cooperation Rate (CR3) = 70%). Each survey wave was balanced according to quotas for age, race, gender, and census region according to the 2018 American Community Survey (Table A1 in the online appendices). Data were weighted by education and income (Table A2). Missing values were imputed using a chained equations technique (van Buuren & Groothuis-Oudshoorn, 2011).

**Measures**

***Open-Ended News Use Questions***

Survey respondents were asked three times to “write the name of a news outlet (e.g., *The New York Times* or nytimes.com, Fox News or foxnews.com, WBRC Birmingham) that you used in the past week.” These open-ended news use measures require respondents to engage in free recall, which is more cognitively demanding than close-ended measures relying on cued recall. Because of this additional demand, open-ended measures reduce random error arising from patterned response or poor recall (Prior, 2009). The responses were cleaned and categorized to indicate discrete news outlets (e.g., “*The* *New York Times*” or “Fox News”). We then created categories to reduce noise and enhanced clarity by drawing on the notion of ‘media logic’—that is, the set of economic, technological, and institutional incentives/constraints that shape content (e.g., television call letters, channel numbers, or network affiliations were combined into a “local television” category). After initial stages of coding was completed, outlets with smaller audiences (fewer than 10) were folded into left, right, and neutral spheres. In the filtered data (see below), respondents named 38 distinct outlets/categories (Appendix Table B1).

***Organizational Ideology***

The news outlets named in the open-ended measures were coded for their editorial slant or ideological valence, what we call *organizational ideology* (-3 = *Very Liberal*, 0 = *Neutral*, 3 = *Very* *Conservative*) by three trained coders (Krippendorf’s alpha > .90 for 10% of the list). Based on prior literature (Stroud, 2011), coding adhered to a hierarchical coding guideline: (1) the editorial valence as identified by existing scholarship (Otero, 2018); (2) if not identified in prior literature, the outlet’s stated ideology; (3) if not stated, the balance of candidate endorsements dating back to 2012; (4) if no endorsements, ideological stances in editorials. If coders could find no information based on these criteria, the outlet was assumed to be neutral. The variable ranges from -2.0 to 2.2, with a mean of -0.1 (*SD* = 0.8). Finally, organizational ideology was computed by taking the average editorial valence of the organizations within each niche (i.e., the group mean for each niche).

***Selection Valence***

Selection valence characterizes the slant of an individual’s exposure or attention based on the outlets they named in the survey. We assigned each respondent the coded editorial valence scores for the organizations they named. These scores were then averaged for each respondent, creating an index of selection valence (*M* = -0.1, *SD* = 0.8).

***Individual and Audience Ideology***

Individual political ideology was measured with three survey items asking respondents to place themselves on an 11-point, L-R scale (-5 = *Liberal*, 0 = *Neutral*, 5 = *Conservative*). This item has a mean of 0.2 (*SD* = 3.0). Audience ideology was computed by taking the average ideology of respondents within a given niche (i.e., the group mean for each niche).

***Control Variables***

Regression analyses control for demographics, including age (*M* = 3.0, *SD* = 1.6 where 1 = *18-24* and 8 = *85 or older*), gender (51% female; 1 non-binary respondent was grouped in this category for analytic purposes), race (40% persons of color, not including white-identifying Hispanics), education (*M* = 4.5, *SD* = 1.8 on a 7-point scale where 1 = *No high school* *diploma* and 7 = *Post-graduate degree*) and income (*M* = 4.7, *SD* = 2.3 on an 8-point scale where 1 = *Less than $15,000* and 7 = *More than $150,000*). Analyses also control for political interest, which was measured with three items asking how interested respondents are (1 = *Not at all* and 5 = *Very*) in politics, news, and community (*M* = 3.5, *SD* = 1.0, alpha = .83), and news curation on social media, which asked respondents: Thinking about everything your friends have posted on social media in the past week, how much is related to elections, politics, community issues, COVID-19, and social justice stories (1 = *None at all*, 5 = *Almost all*) (five-item scale, *M* = 2.8, *SD* = 1.1 alpha = .99).

**Analysis and Results**

***Multilevel Analytical Strategy and Network Construction***

Following previous work on projection networks, we constructed a projection of audience overlap (Ksiasek, 2011; Mukerjee et al., 2018, 2022). The network consists of organizations (nodes) and shared audience members between organizations (edges). Based on prior literature, the projected network was filtered to a) reduce systematic measurement error by removing connections with an edge weight < 2 (Barnidge et al., 2021) and b) to minimize noise from excessive long-tail distributions (Appendix Figure D1). Self-loops (where respondents mention the same outlet more than once) were removed. While studies of audience attention networks employ other filtration methods designed to reduce non-systematic measurement error (Mangold & Scharkow, 2020), open-ended data present a different problem, that of systematic measurement error, which arises from systematic tendencies to over- or underestimate phenomena of interest (King et al., 1994). We rely on filtration methods tailored to this measurement issue.

***Identifying the News Niches***

After creating the network, and to answer RQ1, we ran a series of clustering algorithms on the projection that: a) best fit the theoretical assumptions for audience fragmentation; and b) produced the most consistent results. Louvain/Multilevel clustering met these criteria, producing three stable niches (Appendix, Figure C1). Model specification has a major influence on network composition, and we tested alternative structures and algorithms (Appendix, Table C3). We chose the Louvain approach because it produced the most straight-forward interpretation. Alternative structures yielded better modality statistics, but importantly those models do not employ projection networks and therefore do not align with existing theory. In addition, Louvain has been shown to perform best for fragmentation studies based on multiple datasets (Mukerjee, 2021). While three niches can be observed, we did not find evidence of exclusive ‘reading publics’ (Mukerjee, 2022). Instead, and in line with previous work, there is considerable overlap in the network structure as boundaries between niches are fluid (Figure C1).

Labels for the niches were derived iteratively, and they generally reflect the media logic of their respective context. We labeled the three niches: (1) *right-leaning cable* *dominant*, which is characterized by high levels of attention to television news (both national broadcast and cable news on the left and right), as well as prominent right-wing or right-leaning digital news organizations (e.g., Breitbart and the *New York Post*); (2) *left-leaning elite*, comprising prominent coastal prestige newspapers including the *New York Times* and the *Washington Post*, along with left-leaning digital news organizations such (e.g., Huffington Post and Politico);and (3) *local—aggregators*, which features heavy reliance on news aggregators, local media, and social media in addition to prominent centrist newspapers (e.g., *USA Today* and the *Chicago Tribune*). After obtaining categories, respondents were assigned a nominal code representing their news niche based on the open-ended news attention measures (cable: *n* = 905; elite: *n* = 195; local: *n* = 344; total *n =*1,444).

Having identified the three news niches (RQ1), one-way ANOVA was used to assess the between-group and within-group variance in editorial valence (RQ2) and selection valence (RQ3). The projection network shows considerable overlap among news niches (Figure C1), which raises the question of whether there are differences between the niches in terms of ideology. The answer to this question is unequivocally yes. At both the organizational (RQ2) and individual levels (RQ3), the between-group variance is substantially larger than the within-group variance (see Table appendix C2 for full results), resulting in significant *F*-statistics (at the organizational level, *F* (2) = 5.19, *p* = 0.011; at the individual level, *F* (2) = 81.20, *p* < 0.001), which can be interpreted as the ratios of between-group to within-group variance. These results indicate that differences between the news niches are larger than differences among individuals within each niche. A closer inspection of the means shows that at both levels, the mean of the *elite* group is different from the means of the other two groups (Figure 2), with a significantly more liberal editorial valence (*M =* -0.79 versus a grand mean of -0.10) and selection valence (*M* = -0.73 versus a grand mean of -0.10). Meanwhile, the other two groups have similar means, but different variances. The *local* group displays a small variance estimate with cases clustered around the mean (*Var*. = 0.09 for editorial valence and *Var*. = 0.15 for selection valence).

In contrast, the *cable* group displays a large variance estimate with cases widely dispersed around the mean (*Var.* = 1.88 for editorial valence and 0.79 for selection valence). Thus, the three niches are substantially different from one another: The elite niche is solidly liberal with both individuals and organizations ranging from left-leaning to solid left; the local niche is primarily centrist, with individuals and organizations clustered around the neutral point; and the cable niche is the most ideologically diverse, with a centrist average but also a broad array of individuals and organizations on either side.

***Hypothesis Testing***

Next, we used multilevel modeling to assess the effects of individual ideology on selection valence, while also accounting for how those effects are shaped by the news niches (H1). Because the time-ordered and grouped data structure could produce measurement invariance, it is important to test whether the outcome varies across sampling frames and niches. A null multilevel model shows that it does vary across these structures (17 frames x 3 niches = 51 groups) with a standard deviation of approximately .31, and a comparison with a null linear model (which does not account for time and group structures), shows that the multilevel model is a better fit to the data (χ2 = 85.94, *p* < .001). Results are shown in Table 1. The first model in the table shows the fixed and random effects of individual ideology. The fixed effect is positive and statistically significant (*b* = 0.06, *SE* = 0.01, *p* < 0.001). Although the intercept for selection valence varies between groups (*Var.* = 0.09), the random effect of individual ideology is close to zero (*Var.* = 0.00), resulting in a low ICC of 0.17. These results indicate that while the mean for selection valence varies across groups, the effect of individual ideology on selection valence is stable. Thus, H1 is confirmed.

**Figure 2**

*(A) Boxplot of Mean Ideological Valence for News Niches and (B )Dot-and-Whisker Plot Showing Effects on Selection Valence* A screenshot of a graph

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|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Table 1  *Multilevel Models Predicting Effects of the News Niche on Selection Valence at the Individual, Audience, and Organizational Levels* | | | | | | | |
|  | **Selection Valence (+ = Right-Leaning News)** | | | | | | |
|  | Model 1 | | Model 2 | | | Model 3 | |
| **Fixed Effects** | *b* | *SE* | *b* | *SE* | | *b* | *SE* |
| Intercept | -0.21\*\*\* | 0.05 | -0.14\*\*\* | 0.03 | | 0.00 | 0.03 |
| Age | -0.05\*\*\* | 0.01 | -0.05\*\*\* | 0.01 | | -0.05\*\*\* | 0.01 |
| Gender (Female) | 0.01 | 0.04 | 0.01 | 0.04 | | 0.01 | 0.04 |
| Race (Person of Color) | -0.15\*\*\* | 0.04 | -0.15\*\*\* | 0.04 | | -0.16\*\*\* | 0.04 |
| Education | -0.01 | 0.01 | -0.01 | 0.01 | | -0.01 | 0.01 |
| Income | 0.00 | 0.01 | 0.00 | 0.01 | | 0.00 | 0.01 |
| Political Interest | -0.03 | 0.02 | -0.03 | 0.02 | | -0.03 | 0.02 |
| News Curation | -0.04\* | 0.02 | -0.04\* | 0.02 | | -0.04\* | 0.02 |
| Individual-Level Ideology (right) | 0.06\*\*\* | 0.01 | 0.06\*\*\* | 0.01 | | 0.06\*\*\* | 0.01 |
| **Within Niche Effects** (+ = right) |  |  |  |  | |  |  |
| Audience-Level Ideology |  |  | 0.43\*\*\* | 0.04 | |  |  |
| Organizational-Level Ideology |  |  |  |  | | 1.02\*\*\* | 0.09 |
| **Random Effects** | *Var*. | | *Var.* | | | *Var.* | |
| Intercept | 0.09 | | 0.01 | | | 0.01 | |
| Individual Ideology | 0.00 | | 0.00 | | | 0.00 | |
| Residual | 0.45 | | 0.44 | | | 0.44 | |
| **Fit Statistics** |  |  |  | |  |  |  |
| LR | -1,721.16 | | -1,687.63 | | | -1,686.48 | |
| ICC | 0.17 | | 0.03 | | | 0.02 | |
| *Notes*: Cell entries are parameter estimates from multilevel models (MLM) with random slopes and intercepts. *N* = 1,444. Groups = 51 (3 niches by 17 frames). #*p* < .10,\**p* < .05, \*\**p* < .01, \*\*\**p* < .001. Data weighted by education and income. Variables are group-mean centered. Niche effects are at different levels of analysis and not directly comparable. | | | | | | | |

The next two models in the table layer on contextual effects for organizational ideology (H2) and audience ideology (H3). These can be interpreted as characteristics of news niches: Audience ideology is calculated as the group mean of individual ideology within each niche, and organizational ideology is calculated as the group mean of editorial valence for all outlets within each niche. That is, the former captures the effects of *the ideology of other people within a niche*, and the latter captures the effects of *the editorial valence of organizations with a niche*.

As shown in the table, both effects are statistically significant and substantially larger than the effect of individual ideology. For audience ideology, the effect is *b* = 0.43 (*SE* = 0.04, *p* < 0.001), and for organizational ideology, it is *b* = 1.02 (*SE* = 0.09, *p* < 0.001). These effect sizes are compared in a dot-and-whisker plot in Figure 2, which shows that the organizational effect is the largest (Cohen’s *d* = .30) and the individual effect is the smallest (*d* = .16), with the audience effect close in magnitude to the organizational effect (*d* = .28). These results show that while an individual’s own political ideology matters, the editorial valence of organizations and audience members within the niche have a stronger relationship with the ideological valence of their news exposure. H2 and H3 are confirmed.

To answer RQ4, we created a set of moderation analyses based on model reported in Table 1. Conditional effects of the audience-level indicator (Table 1; Model 2) are plotted in Figure 3. For individual ideology, there is a marginal but non-significant interaction with audience ideology (left panel, *b* = 0.02, *SE* = 0.01, *p* = .06). Figure 2 also plots the organizational-level interaction model. There is a statistically significant interaction between ideology and organizational ideology (left panel, *b* = 0.08, *SE* = 0.03, *p* < .01). Intuitively, the effect of individual ideology on news selection is stronger where it aligns with the organizational ideology within a niche.

**Figure 3**

*Conditional Effects of Niche Ideology on Selection Valence of at the Audience and Organizational Levels*

*Chart, scatter chart

Description automatically generated*

**Discussion**

The distinct advantage of the niche approach is that it affords researchers the ability to parse out different levels of influence on people’s news selection habits. This is the first study to use cluster analysis to study partisan news selection in projection networks, and it is also the first to offer an empirical and theoretical framework for examining partisan news selection as the product of multiple levels of influence. We extended the concept of niche news beyond the original framework of partisan market segments (Stroud, 2011) to incorporate audience-level characteristics. Using community detection algorithms, we situate people within discrete but overlapping (or ‘porous’) news clusters. This approach addresses a key limitation within audience overlap studies, which omit the ideological valence of actors and organizations within the media system. Our findings point to three broad conclusions: (1) niches can be detected despite widespread overlap to the extent that; (2) there is more ideological heterogeneity between niches than within, even though discrete patterns of fragmentation are not observed, and; (3) the ideology of *other people* within the same niche has a direct effect on news selections; leading to the observation that; (3) individuals’ news selections are conditional on environmental factors at the audience and organizational levels.

First, it is clear from our analysis that news niches are identifiable features of the audience network, although we observe considerable overlap among them. Thus, the field is faced with a contradiction. Polarized consumption habits are observable, yet overlap is the defining structural feature of networks (e.g., Fletcher & Nielsen, 2017; Stroud, 2011). We see this as a product of separately analyzing individual- and network-level data. By taking a multilevel approach, we find some support for ideological fragmentation, as some, but not all, of the niches we observed were statistically different from others in terms of their mean ideological character. That said, our observations do not fit with the idea that segmentation occurs purely on ideological grounds. For example, while both organizations and individuals in the *elite press* niche were more left leaning than their counterparts in other niches, the other two niches did not cleanly align with a particular ideological slant. The *local—aggregator* niche is centrist or perhaps even non-ideological, but the *cable dominant* niche, though leaning right, importantly displayed a wide range of variation in terms of ideology. The *cable* niche is the most extreme but also comprises both news organizations and individuals from across the political spectrum, indicating that audience members in this niche pay attention to both left- and right-leaning cable outlets (e.g., CNN and Fox News). These patterns are explained by market competition and symbiosis at the organizational level. People may consume news from ‘both sides’ within a niche, but the overall valence of the niches are highly salient.

Second, our findings yield some novel insights about the role of other people within the same niche in shaping individuals’ news selections. This kind of audience-level influence has been overlooked by the literatures on fragmentation and selective exposure. To forward theory in this area, we emphasize two key ideas: (1) news exposure in online environments may take on an ‘actuarial’ quality: curation algorithms on major platforms use selection criteria that depend on the past behavior of others with similar selections; and (2) therefore, this kind of actuarial influence means that an individual’s exposure would be most influenced by other individuals whose past news selections were similar to their own. *The niche provides leverage over this prediction, by classifying individual audience members according to their news tendencies and grouping them with other individuals who have similar tendencies.* Tests of the hypothesis support our theory, and, in fact, the effect size (Cohen’s *d*) for audience ideology (*d =* .28) is greater than the effect size for individual ideology (*d =* .16). These insights about the relative influence of audience ideology on individuals’ news selections advances theory on selective exposure. While the literature has offered explanations based on individual motivations and/or psychology, it has not accounted for environmental factors related to sociotechnical changes, particularly the role of curation algorithms. Thus, our study adds a new layer to this conversation by showing how news selection is at least partially explained by these kinds of sociotechnical factors.

Third, our study advances theory by empirically testing the interactions among influences at the individual, organizational, and audience levels. Prior literature has conceptualized the audience as an ‘interaction’ between news organizations and individuals (Webster, 2011). For example, Fletcher and Nielsen (2017) describe the audience as the interaction between system-level structures and audience preferences. Similarly, Stroud (2011) conceptualizes the news niche as the intersection of market competition and individual motivation. These ideas imply that news exposure is shaped by multiple levels of influence, which can perhaps be traced to independent origins (market forces, psychology, sociotechnical features of platforms), but which interact with one another. While these implications have been widely discussed in the literature, empirical testing has been sparse, in part due to the lack of multilevel research designs. Our study tests these interactions and finds that the relationship between individual ideology and the valence of news selection is stronger when an individual ‘belongs’ to a news niche in which the average organizational ideology aligns with their own. We recognized the same pattern in the case where one’s ideology aligns with that of the audience (though the effect was statistically marginal, p = .06). This study therefore advances theory by offering a framework for better contextualizing the role of individual motivations in shaping news selection.

The conclusions of the study are limited in several ways. First, the research design incorporates a ‘rolling’ time element and does not include interviews with the same respondent across waves. Thus, the data cannot be used to make causal inferences. Second, the study relies on self-reported measures. Survey respondents underestimate their news exposure, particularly in online settings (González-Bailón & Xenos, 2020). That said, because the open-ended measures require more cognitive effort than close-ended measures, we can be certain that respondents were, in fact, exposed to the media they named in the survey, even if that list is incomplete. Another measurement limitation is related to systematic error inherent in the open-ended measures. Whereas close-ended measures are susceptible to random error (Mangold & Scharkow, 2021), open-ended measures may capture one-time encounters with media that do not reflect habitual patterns of use. The study employs a data filtration method tailored to the problem of systemic error. Finally, effects observed at different levels of observation are not strictly comparable, and comparisons of effect sizes should be made with caution.

Conceptualizing the news niche as a multilevel phenomenon opens several new areas for future research. While our study focused on politically motivated news consumption, other variables affect news attention, selection, and engagement. For example, 'ineffective avoidance' within the niche may occur, where incidental exposure mechanisms shape news habits.[[1]](#footnote-1) Additionally, exploring country contexts outside the US is also a promising area for exploration. We would expect that different media systems would influence the type of market arrangements at the organizational level, which in turn, may alter the nature of ideological sorting at the audience level. For example, countries with stronger public service requirements and/or tighter regulation on tech firms may ameliorate audience level effects. Next, scholars could also explore how technology companies curate news feeds and how these decisions interact with organizational- and individual-level factors. Finally, future research could compare the effects of different platforms on membership and formation.

This study introduces a novel method for detecting niches within audience projection networks, offering insights into news audience segments and various influences on news selection. While 'filter bubbles' in the US news audience have been disputed, we demonstrate that structural fragmentation is not the sole indicator of ideological fragmentation. Even if people consume news from both sides of the spectrum, the question of the erosion of social cohesion in the United States remains open, and scholars looking for evidence of media effects should not assume that audience fragmentation is required in media systems charged with ideological news.

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1. We ran models with incidental exposure as a covariate, and the coefficients were not statistically significant. Additionally, including an incidental exposure variable does not improve model performance. [↑](#footnote-ref-1)